



Economic Development Corp.

Introduction

Welcome!

The IEDC is excited your company has chosen to grow and invest in Indiana, and we are committed to delivering great government service to facilitate the success of your project.

This document will introduce you to the project roles and stakeholder roles.



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Stakeholder Roles & Responsibilities

First things, First - Roles + Responsibilities!

Let's talk about which stakeholders are involved with a project and what their main responsibilities include:

1. **Account Manager:** Designated IEDC representative who will act as the Company's primary point of contact with the IEDC throughout the Term of the incentive agreements; will assist with everything from contract drafting and processing annual tax credit certifications, to routine grant reimbursement requests and contract amendments.
2. **Director of Account Management:** IEDC representative who oversees the Account Management Department and is responsible for approving contracts / amendments, tax credit certifications, grant reimbursement requests, and compliance actions.
3. **Compliance / Investment Assurance Team:** Enforces obligations and rights outlined in incentive agreements, monitors activity and performance of projects, verifies annual tax credit certifications, conducts audits if/when appropriate.
4. **Company:** Entity receiving the incentives and who has committed to expand, relocate, invest, hire, or conduct training activities in the State.
5. **Consultant:** Third-party entity acting as an authorized agent on behalf of the Company.
6. **Project Manager / Business Development:** Designated IEDC representative who originally assisted the Company and/or Consultant in submitting an application for incentives (AFI), and who extended the incentive award offer to the Company; Project Manager passes off to Account Manager upon acceptance by Company.