

# LOGISTICS TRANSPORTATION



**Indiana**  
Economic Development Corp<sup>®</sup>

**\$650 BILLION**  
IN GOODS  
MOVES THROUGH INDIANA ANNUALLY

**2<sup>ND</sup>**  
LARGEST  
**FedEx**  
AIR HUB  
WORLDWIDE

**FIRST**  
IN PASS-THROUGH  
HIGHWAYS

**FIRST IN**  
TRUCK TRAILER  
PRODUCTION

**3<sup>RD</sup>** FREIGHT  
IN RAILROADS  
**5<sup>TH</sup>** CLASS 1  
IN RAILROADS

**6<sup>TH</sup>** LARGEST  
CARGO  
AIRPORT  
NATIONWIDE

**SHORTEST**  
DISTANCE TO MEDIAN CENTER  
OF UNITED STATES POPULATION

**\$11 BILLION**  
INVESTED  
IN INFRASTRUCTURE  
CONSTRUCTION AND  
PRESERVATION BY 2015

**\$1 BILLION**  
ALLOCATED  
IN INFRASTRUCTURE  
THROUGH 2024

**Indianapolis Airport #1 rated in customer satisfaction – J.D. Power**

## MAJOR COMPANIES & INDUSTRY FOOTPRINT

SOURCE: Dun & Bradstreet, November 2020.

**UNITED STATES  
POSTAL SERVICE**  
*Indianapolis*

**SIRVA INC**  
*Fort Wayne*

**FEDEX  
CORPORATION**  
*Indianapolis*

**ACBL HOLDING  
CORPORATION**  
*Jeffersonville*

**UNITED PARCEL  
SERVICE INC**  
*Indianapolis*

**CSX CORPORATION**  
*Indianapolis*

**NORFOLK SOUTHERN  
CORPORATION**  
*Indianapolis | Fort Wayne*

**YRC WORLDWIDE INC**  
*Indianapolis | Fort Wayne | South Bend*

**THE KROGER CO**  
*Indianapolis*

**REPUBLIC AIRWAYS  
HOLDINGS INC**  
*Indianapolis*

**J.P. HOLDING  
COMPANY INC**  
*Anderson*

**XPO LOGISTICS INC**  
*Indianapolis*

**ATLAS WORLD  
GROUP INC**  
*Evansville*

**WALMART INC**  
*Indianapolis*

**J.B. HUNT TRANSPORT  
SERVICES INC**  
*Indianapolis*

**DEUTSCHE POST AG**  
*Indianapolis*

**PEARSON, PLC**  
*Indianapolis*

**AIR WISCONSIN  
AIRLINES, LLC**  
*Indianapolis*

**CATERPILLAR INC**  
*Lafayette | Charlestown*

**FORWARD AIR  
CORPORATION**  
*Indianapolis | Fort Wayne*

**UNITED AIRLINES  
HOLDINGS INC**  
*Indianapolis*

**WHEATON VAN  
LINES INC**  
*Indianapolis*

**DOLLAR GENERAL  
CORPORATION**  
*Indianapolis*

**INDIANA HARBOR  
BELT RAILROAD CO**  
*Hammond*

**MAY TRUCKING  
COMPANY**  
*Indianapolis*





## LOGISTICS TRANSPORTATION INNOVATION

With the meteoric rise of e-commerce and logistics, there's an undeniable opportunity to capitalize on the logistics and transportation industry. For decades, Indiana has been solidifying its infrastructure and leveraging its position as a centralized hub for U.S. logistics and by designing favorable business conditions for companies across the entire industry to increase profitability.

Now we need sharp, pragmatic leaders to expand into our market and get ahead of growing demand. Straddling the line between America's steel belt and agricultural heartland, Indiana is interwoven with major highways and rail lines. Access to the Great Lakes and the Ohio-Mississippi river system enables Indiana to have the only statewide international port system. Major airports, along with the second-largest FedEx hub in the world, gives Indiana a global reach by air. We promise real possibility in Indiana. Let's make it yours together.

## TOP-RANKED BUSINESS ENVIRONMENT

Through hard work and common-sense spending, Indiana has maintained a balanced budget for years, and has built a healthy reserve of "rainy day" cash. As a result, already low business taxes are actually trending down. Indiana businesses also enjoy remarkable regulatory freedom and the nation's best infrastructure system.

***"Our economy depends on trucks to keep moving forward, and this expansion project will enable us to keep more trucks on the road, ultimately increasing customers' truck uptime. The investment will allow us to better serve the trucking industry for not only the Indianapolis market, but all trucking customers across the region."***

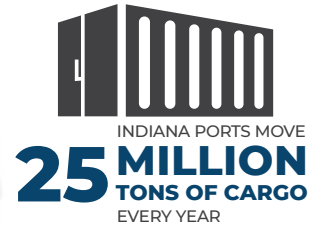
John Nichols | CEO  
Palmer Trucks

# INTERNATIONAL PORT SYSTEM

Indiana's most robust road, rail and air transportation systems are bolstered by three international-level ports. These ports give Indiana businesses access to domestic and international markets via Lack Michigan and the Ohio River. More than 25 million tons of grain, coal, steel, fertilizer, limestone, ethanol, salt, heavy-lift cargo and more move through Indiana ports every year.

## PORT OF INDIANA | Burns Harbor

The Port of Indiana – Burns Harbor connects America's Heartland to the Atlantic Ocean through two of the world's largest inland waterways. The port is also less than 18 nautical miles from Chicago's bustling market and transportation connections.



## PORT OF INDIANA | Jeffersonville

Located on the northern bank of the Ohio River, Port of Indiana-Jeffersonville provides year-round barge access to the Gulf of Mexico through the Ohio-Mississippi Rivers, and serves as the gateway to more than two-thirds of the U.S. market. The busy port provides domestic barge service, as well as international access to Europe, the Middle East, Asia and South America.

## PORT OF INDIANA | Mount Vernon

Port of Indiana – Mount Vernon is one of the largest inland ports in the U.S., and handles more cargo than any other port in the state. An advantageous position, just 153 miles from the confluence of the Ohio and Mississippi Rivers, enables Port of Indiana – Mount Vernon to connect the Midwest's Ohio River Valley Region with both the Gulf of Mexico and the Great Lakes.

*Indiana is a global logistics leader and offers companies a strong competitive advantage when it comes to reaching North American and world markets. We're a national leader in pass-through interstates, home to the 2nd largest FedEx air hub worldwide, and 3rd in total freight railroads.*



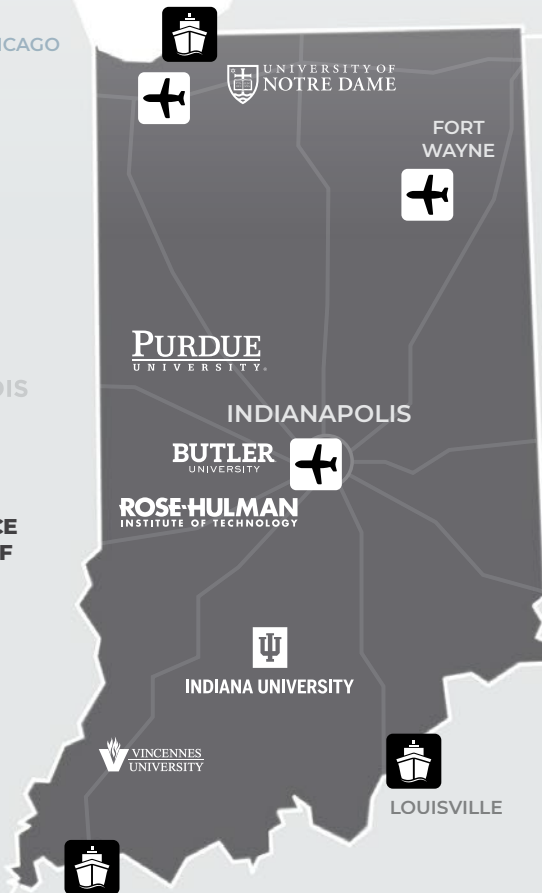
**4.9%**  
CORPORATE  
TAX RATE



**RIGHT  
TO  
WORK  
STATE**

CHICAGO

ILLINOIS





## INDIANA SUCCESS STORIES



**SITUATION:** Cummins is a 100-year-old company with its eye on the future. This Indiana-based global corporation designs, manufactures and distributes power solutions that fuel the trucking industry. Cummins is committed to powering a more prosperous world through education, environment and equality of opportunity, and recently committed to investing \$500 million into electrification innovation over the next three years.

**SOLUTION:** Cummins selected its hometown of Columbus to locate its new corporate hub and primary North American manufacturing center for the company's newest business segment, Electrified Power (CEP). The site offers close proximity to its OEM customer base, suppliers and partners, as well as a dedicated workforce well equipped to transform CEP into an innovative hub capable of delivering the next century of Cummins' electrified solutions. As part of its growth, the company has partnered with the Battery Innovation Center in southwest Indiana for support in the testing and validation of its next-gen battery systems and customized training for its workforce.



**SITUATION:** Walmart is not only the world's largest brick-and-mortar retailer, but also one of the fastest-growing e-commerce organizations. Walmart.com alone sees up to 100 million unique visitors each month, and the company continues to acquire new brands and roll out offerings like Online Grocery Pickup and NextDay. With a recent expansion into third-party fulfillment for vendors, Walmart needed to scale its fulfillment and distribution operations quickly.

**SOLUTION:** The Arkansas-based company picked Hancock County for a new, state-of-the-art \$600 million facility to expand its e-commerce operations for both its own online inventory and its third-party fulfillment for vendors that hire the company to store, pack and ship items for customers. When complete, the centrally located, 2.2 million-square-foot facility will be Walmart's largest e-commerce fulfillment center in the U.S.

**\$60,314**  
AVERAGE  
**LOGISTICS  
SALARY**



*"Indiana has been an ideal location for Spot from our initial founding through our recent expansion. Indiana's location as a transportation hub provides proximity to many current customers and carriers while having the added benefit of a strong local university network to continue recruiting the top talent that fuel's Spot's aggressive growth."*

Andrew Elsener | *President*  
**Spot**



**Indiana**  
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