BUSINESS DEVELOPMENT CONTACTS

Ann Lathrop  
EVP, Global Investment  
317.518.7651  
ALathrop@iedc.in.gov

Andrea Richter-Garry  
SVP, Global Engagement  
317.766.0534  
ARichter@iedc.in.gov

J. Brock Herr  
SVP, Business Retention, Expansion & Attraction  
317.503.6631  
BHerr@iedc.in.gov

Jillian Turner  
VP, Global Partnerships  
317.766.1377  
JTurner1@iedc.in.gov

Sarah Salisbury  
Manager, Site Selection  
812.569.9171  
SSalisbury@iedc.in.gov

Randy Klopp  
Director, Data & Insights  
317.430.1123  
RKlopp@iedc.in.gov

BUSINESS DEVELOPMENT ATTRACTIONS

Matthew Saltanovitz  
Director, Attractions  
North Region  
219.798.0618  
MSaltanovitz@iedc.in.gov

Sarah Habansky  
Director, Chicagoland Business Expansion  
317.503.1206  
SHabansky@iedc.in.gov

Trevor Lane  
Director, Attractions  
South Region  
812.599.2416  
TLane@iedc.in.gov

Victoria Herring  
Project Manager, Attractions  
North Region  
317.586.1357  
ViHerring@iedc.in.gov

Jessica Tower  
Director, Attractions  
Central Region  
317.552.9244  
JTower@iedc.in.gov

Rachel Huser  
Sr. Project Manager, Attractions Central Region  
317.741.4937  
RHuser@iedc.in.gov

BUSINESS DEVELOPMENT EXPANSIONS AND RETENTION

Linda Walczak  
Director, Expansions and Retention North Region  
260.452.6443  
LWalczak@iedc.in.gov

Wesley Brown  
Sr. Project Manager, Expansions and Retention Central Region  
317.752.7046  
WBrown@iedc.in.gov

Andrea Lendy  
Director, Expansions and Retention South Region  
317.586.1580  
ALendy@iedc.in.gov

Dave Behr  
Director, Expansions and Retention North Region  
574.288.6834  
DBehr@iedc.in.gov

Carley Hauk  
Project Manager, Expansions and Retention Central Region  
317.601.7840  
CHauk@iedc.in.gov

GLOBAL INITIATIVES

Jan Wiedemann  
Director, Office of Europe  
+49.170.57454.37  
JWiedemann@investindiana.com

Ms. Weilin Long  
Director, Office of China  
+86.17365396923  
WLong@investindiana.com

Raju Chinthala  
Director, Office of India  
317.416.7210  
RChinthala@iedc.in.gov

Stephen Bridges  
Director, Office of UK & Ireland  
+44(0)7485.062792  
SBridges@investindiana.com

Paul Roland  
Director, Office of Japan  
+81.3.6228.6701  
PRoland@investindiana.com

Elad Schnarch  
Director, Office of Israel  
+972.54.802.6029  
ESchnarch@iedc.in.gov

Sabrina Riccardi  
Director, Office of Italy  
+39.349.1195565  
SRiccardi@investindiana.com